

# BENJAMIN ROBINSON

## SENIOR FINANCE & FP&A PROFESSIONAL

Tampa, FL | (813) 593-6267 | benjamin76@gmail.com | linkedin.com/in/benjamin-jay-robinson | RobinsonResume.com

### PROFESSIONAL SUMMARY

Senior finance and FP&A professional with 8+ years of direct Corporate FP&A experience backed by 12 years of accounting leadership across FinTech/SaaS, healthcare, and banking. MBA and trusted business partner with expertise in budgeting, forecasting, long-range planning, headcount and labor-cost planning, financial and scenario modeling, P&L and variance analysis, pricing, profitability, capital planning, and executive decision support. Combines strong accounting and controls discipline with advanced analytics, process improvement, and automation to turn complex data into practical business actions.

### SELECTED CAREER IMPACT

- \$35B+ in annual transaction volume supported across three FinTech business units representing 150M+ prepaid cards.
- 98M+ cards / ~\$295M represented in a major enterprise platform migration supported through financial planning and business analysis.
- Owned headcount and employee-cost forecasting models supporting hiring plans, resource allocation, and changing business assumptions.
- 1-day faster monthly close achieved through workflow redesign, process standardization, and clearer accountability.

### CORE EXPERTISE

FP&A & Business Partnership • Budgeting & Forecasting • Long-Range Planning • Headcount & Labor Cost Planning • Financial & Scenario Modeling • P&L / Variance Analysis • Revenue, Margin & Profitability Analysis • Pricing & Business Cases • ROI & Capital Planning • KPI Dashboards & Executive Reporting • Process Improvement & Automation • Financial Controls & Data Integrity

### PROFESSIONAL EXPERIENCE

#### CHAPTERS HEALTH SYSTEM | Financial Analyst Senior | 2024-2026

Tampa, FL | *Multi-entity healthcare organization*

- Served as a hands-on finance partner connecting financial results to operating drivers, risks, opportunities, and resource decisions across a complex healthcare environment.
- Prepared monthly and quarterly management reporting, budget-to-actual analysis, journal entries, reconciliations, and financial-statement review while investigating anomalies and explaining variance drivers.
- Developed forecasts, projections, financial ratios, and ad hoc decision-support analyses for strategic planning, operating initiatives, cost management, and leadership review.
- Re-engineered a monthly revenue workflow built around a ~30,000-line dataset using Power BI and reference-table mapping, improving repeatability, data integrity, and analytical efficiency.
- Supported AR reserve analysis, affiliate integration, Medicare/regulatory reporting, audits, financial data validation, and control activities in collaboration with finance, accounting, and operational stakeholders.

#### FIS | Senior Financial Analyst, Corporate FP&A | 2016-2024

St. Petersburg, FL | *Global FinTech organization supporting SaaS and transaction-processing businesses*

- Owned Corporate FP&A support for three FinTech/SaaS-oriented business units processing more than \$35B in annual transactions across 150M+ prepaid cards, including budgets, quarterly forecasts, monthly results, long-range analysis, and executive reporting.
- Owned headcount and employee-cost planning models, incorporating hiring plans, vacancies, timing, and cost assumptions into forecasts and resource-allocation decisions.

## **FIS | Senior Financial Analyst, Corporate FP&A (continued) | 2016-2024**

St. Petersburg, FL

- Partnered with senior leaders across Finance, Sales, Operations, Product, and Technology to pressure-test assumptions, connect financial results to business drivers, identify risks and opportunities, and improve forecast accountability.
- Built financial, scenario, and sensitivity models for revenue growth, pricing, operating expenses, profitability, capital investments, resource allocation, and changing business assumptions.
- Supported strategic product investment decisions through business-case modeling and ROI analysis, including evaluation of onshore versus offshore development alternatives, cost, execution risk, and speed to market.
- Produced management reporting, KPI dashboards, financial commentary, and executive presentations that distilled large datasets into concise conclusions for financial and non-financial audiences.
- Supported financial planning and business analysis for a major enterprise platform migration involving more than 98M prepaid cards representing approximately \$295M in value.

## **ADDITIONAL FINANCE & ACCOUNTING LEADERSHIP**

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### **FIS | Accounting Supervisor | 2011-2016**

St. Petersburg, FL

- Managed accounting staff and core close activities supporting multiple business units, including journal entries, reconciliations, financial reporting, controls, and issue resolution in a complex financial-services environment.
- Reduced the monthly close cycle by one day through workflow redesign, process standardization, clearer accountability, and stronger deadline discipline.
- Reviewed financial results for accuracy and completeness, investigated discrepancies, and supported audit and control requirements.

### **THE BANK OF TAMPA | Accounting Supervisor | 2004-2011**

Tampa, FL

- Managed accounting operations, regulatory reporting, cost analysis, investment-account reconciliations, financial controls, and supporting schedules in a banking environment.
- Partnered with stakeholders to maintain accurate records, meet reporting deadlines, and support accounting and regulatory requirements.

## **EDUCATION**

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**Master of Business Administration (MBA) |** Waynesburg University

**Bachelor of Science in Business, High Distinction |** Pennsylvania State University - Penn State Fayette

## **TECHNOLOGY & ANALYTICS**

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Advanced Excel • Power BI • Python • Financial Modeling • Microsoft PowerPoint • Oracle Financials • Workday Financial Management • Hyperion Financial Management • Essbase • Excel Solver • Jira • Data Visualization & Dashboard Development • AI-Assisted Workflows